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Solomon Coyle can customize any of the topics listed below to create a presentation or workshop that addresses your organization’s needs and interests.

- Benchmark your way to a better bottom line
- Common mistakes distributors make and how to fix them
- Project management with a profit emphasis
- Improving efficiency in the quote-to-cash business cycle
- Growing your business in a flat economy
- How to make money on installation
- Eliminating margin erosion
- Best practices for a high-performance design department
- Leveraging technology for greater productivity
- Structure your distributorship for success with architectural interiors
- Finding the right distributor business model
- The future of the distributor
- Identifying, qualifying and developing client solutions effectively
- Developing an effective sales and marketing plan
- Long-term high performance for new business development

Questions? Please email us at support@solomoncoyle.com for more details.

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