

Solomon Coyle Now Accepting Registrations for Fall PM Training for Haworth, Herman Miller and Steelcase Dealers

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September 20, 2021, Bluffton, SC — Solomon Coyle is currently accepting registrations for Project Management Training classes scheduled to begin the second week of November. The fall session is available to dealers having a primary alignment with Haworth, Herman Miller and Steelcase.

New for the Fall 2021 Season

All 10 class sessions are offered over a five-week period. The same high-quality content, interactivity, individualized instructor attention and field-proven tools and supporting materials Solomon Coyle PM Training has come to be known for are still provided, as well as a final exam assessing student comprehension.

Decrease Margin Erosion, Focus on Value Proposition

As dealer principals continually assess their operating costs, sales process, and how to market to (and engage with) their clients in new ways, it's as important as ever to have a strong working knowledge of proper project management and to have the right tools to maximize efficiencies.

Solomon Coyle's PM Training program simultaneously addresses dealer goals for margin protection, customer satisfaction and retention, and talent management. Throughout the course students are taught how to align the thought process of preventing margin erosion with maximizing their services for better profit. Additionally, students learn how to market those services, focusing on value proposition.

Program details are available at <https://solomoncoyle.com/education/project-management/>. Questions can be addressed to support@solomoncoyle.com.

Learn how we can help you.

solomoncoyle.com | info@solomoncoyle.com | (703) 574-9100

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